

3Q2021 Results

November 2021



Executive Summary

- Transelec has stable and predictable revenues and costs that allow to maintain an EBITDA margin around 80% (in September 2021, 83% on a LTM basis).
- The Company has been recording a provision for lower revenues since 2020, corresponding to an estimation of the 2020-2023 regulated tariffs (currently being determined). Once tariffs are certain, the provision will be adjusted.
- The Company has a strong liquidity with its cash balances of CLP 183 million (~USD 225 million) in the LTM ended September 30, 2021 in addition to a USD250 million undrawn revolving credit facility.
- By LTM September 2021, Transelec recorded a net income of CLP83 billion (~USD 102 million).
- Reaffirming the solid financial performance of the Company, in 2021, Moody's, S&P and Fitch reaffirmed our current international ratings (Baa1, BBB, BBB) and Fitch also reaffirmed our local rating (AA-).
- Transelec doesn't foresee major effects in the company coming from the health crisis.



9,857 Km

of transmission lines, part of the National Electric System of the country, from Arica to the island of Chiloé.



98%

of Chile's population is supplied of energy thanks to the electric infrastructure developed and operated by Transelec.















19,136 MVA

total transformation capacity distributed in 63 station.

Business Update

- Our revenues are stabilized since the end of 2019. The regulator (CNE) through resolution 815, has determined to stabilize the transmission rates until the new tariff is in force. Therefore, we are collecting our regulated revenues, according to 2016-2019 tariff cycle, without its contractual indexation, which is accumulated until new tariffs (2020-2023 cycle) are enacted (and reassessed jointly).
- Current ratings of the Company are the following:

International Rating			Local Rating		
					
					

- The Company incorporated USD87 million of new facilities of the dedicated and national systems as of September 2021.
 - While, it has commissioned USD117 million of projects in LTM ended September 30, 2021.
- In March, Board of Directors proposed a final 2020 dividend distribution amounting CLP 28.723 million corresponding to 30% of 2020 net income.
 - This dividend was later approved in the Shareholders meeting held in April and paid in May.
 - The Company retained the remaining 70% of 2020 net income.
 - The Company has not distributed any interim dividend related to 2021 net income.

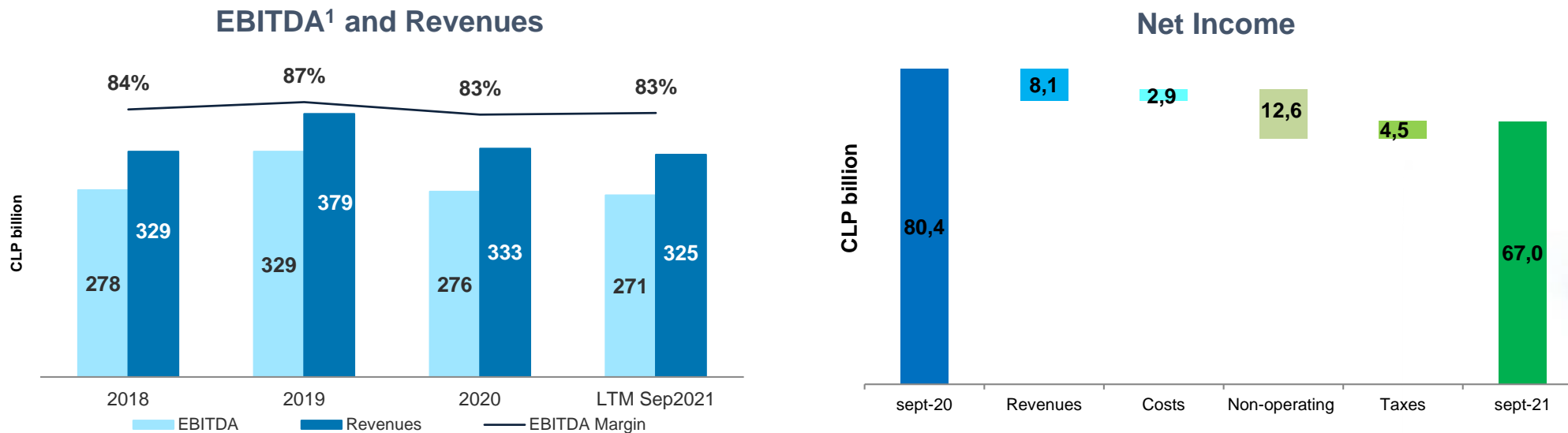
Financial Results

- As of September 30, 2021, revenues decreased 3% when compared with same period of previous year, reaching CLP 246 billion (~USD 401 million).
 - Given the delay in the 2020-2023 tariff study, revenues as September 30, 2021 are recognized according to the decrees in force by the end of 2019, but the Company has also registered a provision of lower income as an estimation of the potential new tariff impact, considering the best information available.
 - The decrease in revenues is mainly due to indexation (FX) and a decrease in revenues from services, partially offset by lower revenues from new projects.
- EBITDA decreased 2% compared with September of last year. The decrease was mainly due to lower revenues. The EBITDA margin is returning to the long term average of ~80% for a 12 months period, considering the provision for lower revenues.
- Non-Operating Income increased 22%, reaching CLP -71 billion, mainly because of higher local CPI.

CLP billion	sept-21	sept-20	Var.
Revenues	246	254	-3%
Ebitda	206	211	-2%
Operating Income	164	169	-3%
Non-Operating Income	-71	-58	22%
Tax	-26	-30	-15%
Net Income	67	80	-17%
Gross Debt	-1.669	-1.685	-1%
Net Debt	-1.486	-1.554	-4%
FFO (LTM)	230	247	-7%

Revenue and Profitability

- Transelec's revenues and EBITDA :
 - Given the delay in the 2020-2023 tariff process, during 2021 and 2020, the Company still recognized revenues according to decrees in force by the end of 2019. Once the new 2020-2023 tariff is recognized, revenues and Ebitda will be adjusted according to the parameters set in the tariff study (mainly due to the decrease in rate of return set in 2016).
 - Nevertheless, since 2Q2020 the Company registered a provision for lower revenues corresponding to the already set variables of the 2020-2023 regulated tariffs.
 - Nonetheless, Ebitda margin continues above 80%.
- As of September 30, 2021, Transelec recorded a net income lower than in same period in 2020 mainly due to lower non-operating income (higher local inflation effect in our UF bonds).

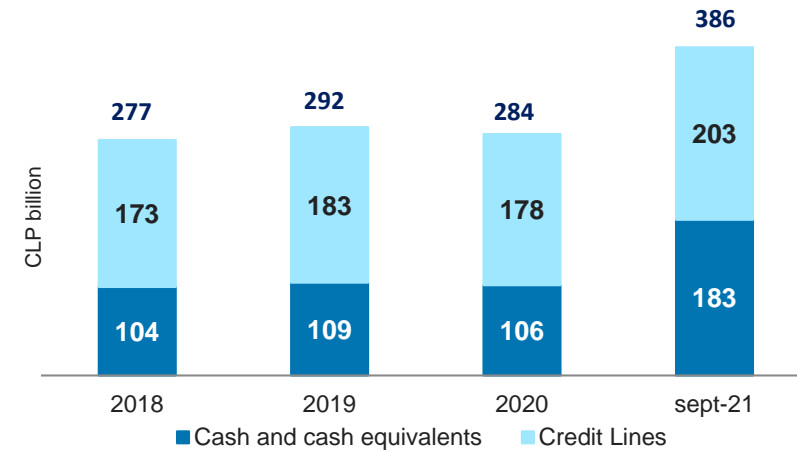


¹ EBITDA: Earnings before taxes, interest, depreciation, amortization, price-level restatement, net and foreign currency translation, net, plus income from leasing

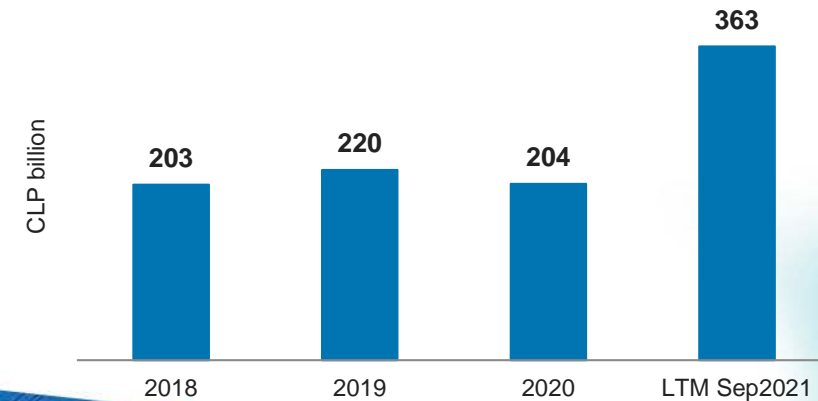
Solid Liquidity Position

- In September 2021, Transelec’s liquidity reached CLP386 billion (USD475 million).
 - The revolving credit facility (RCF) is totally available for USD 250 million and has been recently renegotiated for 3 additional years.
 - Furthermore, the Company’s bonds have a 6-months DSRA.
- In LTM Sep2021, cash flows increased importantly mainly due to 2020 CET payment that had a negative effect in 2020 and a positive one when considering the last 12 months in September 2021, and partial recovery in 2H2020 and 1H2021.
- By the end of September 2021, the Company has an important level of cash on hands.
 - Own cash generation
 - Deferred dividends

Liquidity



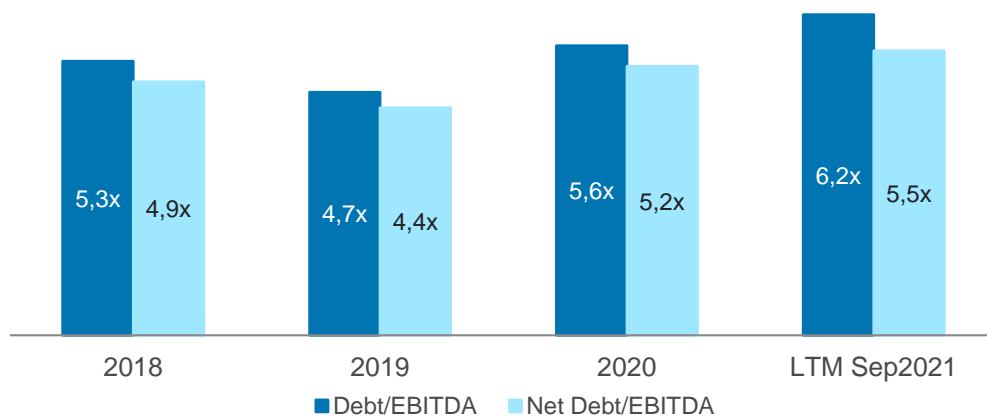
Cashflow From Operations



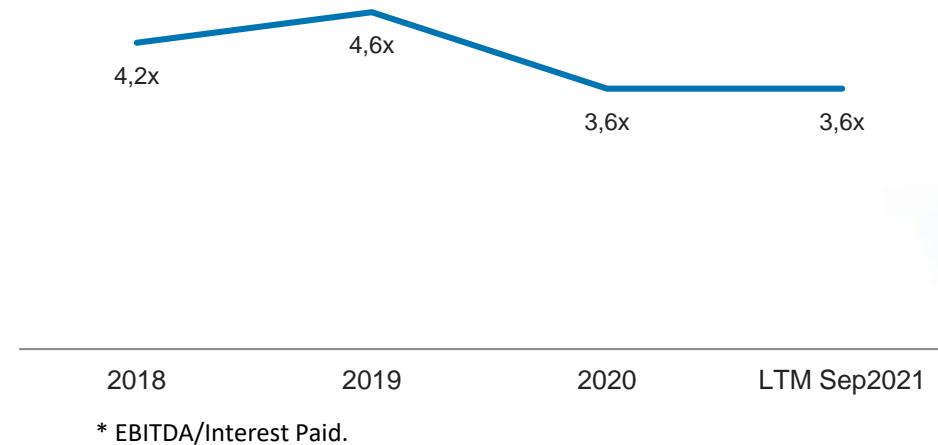
Strong Coverage Ratios

- Transelec's strong coverage metrics are supported by low cost of debt and growing cash flows.
- Debt to EBITDA ratio is currently below the expected target of 6.5x.
 - Nevertheless, this ratio increased in LTM Sep 2021, due to the provisions for lower revenues that the Company decided to register since 2020, and due to high local inflation which increases debt in CLP.
- Interest Expense coverage has remained above 3.0x (3.6x in LTM September 2021).

Leverage



Interest Coverage*

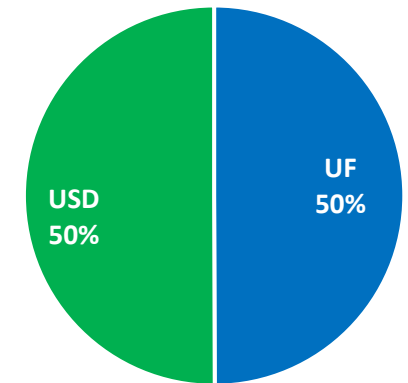


* EBITDA/Interest Paid.

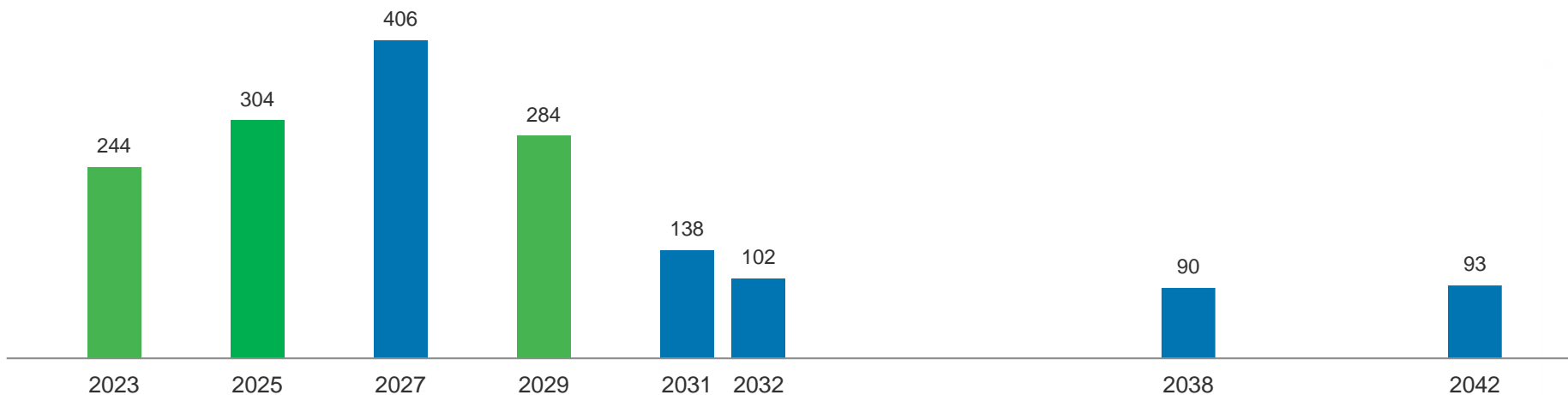
Public Debt Profile

- Transelec maintains a very manageable public debt maturity profile with no refinancing until 2023.
- The Company has been able to obtain flexibility and a variety of sources for funding.
- All public debt has fixed rates.
- Transelec balance sheet is fully hedged.

Public Debt breakdown by type



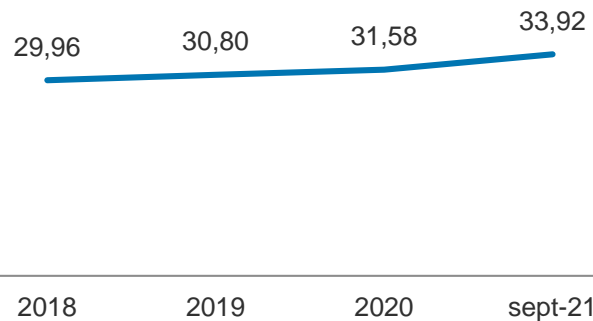
Public debt maturity profile (CLP billion)



Covenants

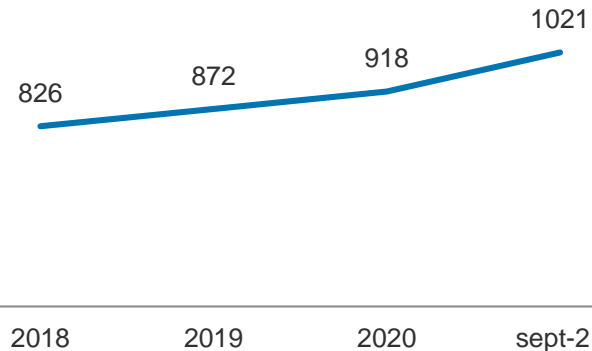
- As of September 30th, 2021, the Company is in full compliance with all debt covenants (only present in our local bonds).

Minimum Equity > UF15 million ⁽¹⁾



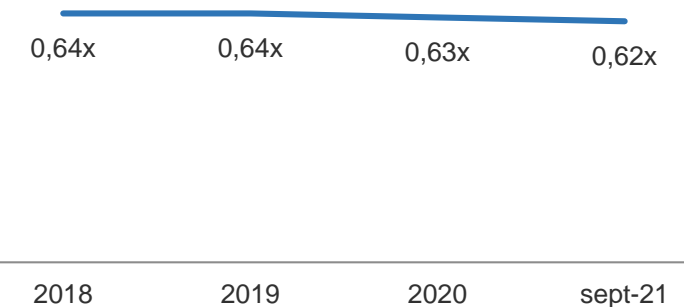
(1) Equity attributable to the owners + Accumulated amortization of goodwill

Minimum Equity > CLP 350 billion ⁽²⁾⁽³⁾



(2) Equity attributable to the owners + Accumulated amortization of goodwill
 (3) This metric replaced 'UF' Minimum Equity in series Q bonds (last local issuance).

Debt / Capital < 0.7x ⁽⁴⁾



(4) Total Debt / (Total Debt + Minority Interest + Shareholder's Equity + Accumulated amortization of goodwill)

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You can find additional information in our web page:

<https://www.transelec.cl/home-en/>

