



TRANSELEC S.A. AND SUBSIDIARIES

REASONED ANALYSIS OF THE CONSOLIDATED FINANCIAL STATEMENTS

AS OF MARCH 31, 2014

INTRODUCTION

During the first quarter of 2014, Transelec S.A. and subsidiaries recorded a net income of MCh\$13,361 (MCh\$20,741 in the same period 2013) which is 35.6% lower than the same period in 2013. This decrease is mainly due to higher loss on non-operating incomes (MCh\$25,400 in 2014 and MCh\$8,452 in 2013), that is explained by higher loss on foreign exchange differences liabilities (MCh\$4,711 in 2014 and MCh\$161 in 2013) and indexed assets and liabilities (MCh\$11,167 in 2014 and MCh\$1,075 in 2013). This higher loss from indexed assets and liabilities is partially offset by higher operating incomes (MCh\$40,624 in 2014 and MCh\$34,873 in 2013) and lower income tax (MCh\$1,864 in 2014 and MCh\$5,680 in 2013).

During the first quarter of 2014, the company operated US\$93.5 million of new facilities that correspond to: i) US\$38.8 million of new trunk upgrades commissioned, and ii) the acquisition of the line belonging to the Trunk Transmission System "Maitencillo – Cardones 2x220 kV" to Guacolda S.A with a VI of US\$54.7 million. This commissioning allowed the Company to obtain an EBITDA* of MCh\$52,307, which is 7.7% higher than the same period in 2013 (MCh\$48,563) with an EBITDA over revenues of 85.4% (87.9% in 2013).

Transelec S.A. and its subsidiary Transelec Norte S.A. have prepared their financial statements as of March 31, 2013, in conformity with International Financial Reporting Standards (IFRS) and correspond to the comprehensive, explicit and non-reserved adoption of the above mentioned international standard. The figures of this ratio analysis are expressed in million of Chilean pesos (MCh\$) as the Chilean peso is the functional currency of Transelec S.A.

1. INCOME STATEMENT ANALYSIS

Items	March 2014 MCh\$	March 2013 MCh\$	Variation 2014/2013 %
Operating Revenues	61,278	55,236	10.9%
Toll sales	60,080	53,468	12.4%
Work and services	1,198	1,769	-32.3%
Operating costs	-17,282	-17,653	-2.1%
Fixed costs	-6,501	-6,116	6.3%
Depreciation	-10,781	-11,537	-6.6%
Administraton and sales expenses	-3,372	-2,710	24.4%
Fixed costs	-3,190	-2,579	23.7%
Depreciation	-182	-131	38.6%
Operating Income	40,624	34,873	16.5%
Other Financial Income (*)	2,892	1,311	120.6%
Financial Costs	-13,134	-10,549	24.5%
Foreign exchange differences, net	-4,711	-161	2828.1%
Gain (loss) for indexed assets and liabilities	-11,167	-1,075	938.5%
Other income	720	2,022	-64.4%
Non-Operating Income	-25,400	-8,452	200.5%
Income before Income Taxes	15,224	26,421	-42.4%
Income tax	-1,864	-5,680	-67.2%
Net Income	13,361	20,741	-35.6%
EBITDA	52,307	48,563	7.7%

(*) EBITDA= Net income +abs(Income tax)+abs(Depreciation)+abs(Non-operating income)+abs(Other gains)+Lease financial income.

(*) In order to show a comparable presentation, MM\$978 in 2013 balance have been reclassified from Other Financial Income to Toll sales, because they correspond to operational revenues resulting from leasing contracts.

a) Operating income

During the first quarter of 2014, operating revenues reached MCh\$61,278, which is 10.9% higher compared with the same period in 2013 (MCh\$55,236). This increase is mainly explained by higher Toll sales revenues that reached MCh\$60,080 during 2014, 12.4% higher than 2013 (MCh\$53,468). This increase is mainly due to new commissioned projects, that resulted in MCh\$4,287 of additional revenues, including MCh\$570 from the acquisition on the Maitencillo - Cardones line to Guacolda S.A., and due to macroeconomical effects that resulted in MCh\$4,128 of higher revenues. Retroactive tariff adjustments related to subtransmission have a negative impact of MCh\$807 in Toll sales revenues, besides MCh\$953 of lower revenues due to FX hedges. These higher operating revenues are partially offset by lower engineering services revenues that reached MCh\$1,198 in 2014 and MCh\$1,769 in 2013, where MCh\$241 correspond to Energía Austral. During the first quarter of 2014, these engineering services resulted in 2.0% of the total revenues and 3.2% during the same period in 2013.

During this period, the operating costs reached MCh\$17,282 (MCh\$17,653 in 2013). These costs are mainly related to the maintenance and operation of the Company's facilities and, in percentage terms, 62.4% of the company's costs correspond to property, plant and equipment depreciation (65.4% in 2013). This decrease in the depreciation is mainly explained by adjustments on the life of the assets, adjusted during the last quarter of 2013. The remaining 37.6% (34.6% in the comparison period) correspond to personnel, supplies and contracted services. This lower depreciation is partially offset by an increase of 6.3% in fixed costs, that is mainly explained by higher personnel costs that as March 31, 2014 reached MCh\$2,931, an 11.1% higher than the same period of 2013 (MCh\$2,638),.

Administrative and selling expenses amounted MCh\$3,372 (MCh\$2,710 during the same period of 2013) and primarily consist in 94.6% (95.2% in 2013) of personnel and work expenses, supplies and services contracted, and 5.4% of depreciation (4.8% in 2013). The increase in administrative and selling expenses is mainly explained by provisions that have been made as March 31, 2014, that unlike the year 2013, were made at the end of the year.

b) Non-operating income

Net income for the first quarter of 2014, was negatively impacted by the non-operating loss of MCh\$25,400 (MCh\$8,452 in the same period of 2013), mainly generated by higher loss from indexed assets and liabilities (MCh\$11,167) and from foreign exchange differences (MCh\$4,711), and due to higher financial costs that reached MCh\$13,134 (MCh\$10,549 in 2013). This higher Financial Costs are mostly explained by the Q series and Senior Notes bonds issuance on May 3 and July 23 of 2013 respectively. The interests paid due to these liabilities reached MCh\$2,733 during the first quarter of 2014, besides MCh\$267 of additional cost due to the existing bond structure in UF and CLP. This increase is partially offset by lower bank interests paid (MCh\$456) mainly explained by the use of the Revolving Credit Facility (RCF), and the non-committed line of credit, that do not recorded movements as March 31, 2014.

Loss from indexed assets and liabilities amounted (MCh\$11,167), which is 938.5% higher in comparison with the same period of 2013 (MCh\$1,075) that is mainly explained by a higher variation of the UF. This variation corresponds to a 1.3% for the current period and 0.1% for the comparison period in 2013.

Loss from Foreign exchange differences amounted MCh\$4,711, which is 2,828.1% higher in comparison with the same period of 2013 (MCh\$161). This loss is mainly explained by the increase of the exchange rate, that comparing the first quarters of 2014 and 2013 had 16.8% of variation, causing a negative impact of MM\$7,971 on the Senior Note bond issued in July 2013. In addition, as March 31, 2013 there were payments related to the use of the RCF (paid as June 2013) that recorded MM\$1,402 of profits by foreign exchange differences. This



negative impact, is partially offset by accounts receivable to related companies accrued, that reached MM\$4,847.

The financial revenues as March 31, 2014 reached MCh\$2,892 in 2014 (MCh\$1,311 in 2013) and are mainly explained by accrued interest of loans to related parties (MCh\$493), that includes the US\$150 million loan made on December 26, 2013, that generated accrued interests for MCh\$235 (MUS\$424).

2. BALANCE SHEET ANALYSIS

The decrease in current assets between March 2014 and December 2013 is explained by a decrease in trade and other receivables. The increase in non-current assets is due to an increase in intangible assets other than goodwill and, mainly rights of way, and due to an increase in fixed assets from the commissioning of three trunk upgrade projects and the acquisition of the Maitencillo - Cardones line to Guacolda S.A during the first quarter of 2014.

The increment in equity and liabilities is mainly explained by the increase in non-current liabilities mostly generated by higher bonds payable and other financial liabilities, and by higher payables to related parties, mainly to Transelec Holding Rentas Ltda.

Items	March 2014 MCh\$	December 2013 MCh\$	Variation 2014/2013 %
Current assets	207,771	209,451	-0.8%
Non-current assets	2,005,414	1,969,931	1.8%
Total Assets	2,213,185	2,179,381	1.6%
Current liabilities	235,187	248,839	-5.5%
Non current liabilities	1,077,180	1,043,447	3.2%
Equity	900,818	887,096	1.5%
Total liabilities & Equity	2,213,185	2,179,381	1.6%

VALUE OF THE MAIN PP&E IN OPERATION

Assets	March 2014 MCh\$	December 2013 MCh\$	Variation 2014/2013 %
Land	19,899	19,777	0.6%
Building, Infraestructure, works in progress	965,308	938,651	2.8%
Work in progress	77,522	89,680	-13.6%
Machinery and equipment	521,781	498,519	4.7%
Other fixed assets	4,501	4,260	5.7%
Depreciation (less)	-307,364	-295,511	4.0%
Total	1,281,647	1,255,377	2.1%

CURRENT DEBT

Debt	Currency or index	Interest rate	Type of rate	Maturity Date	Amount in original currency (million)	
					Unpaid capital	
					March 2014	December 2013
Series C bond	UF	3.50%	Fixed	Sep 1st, 2016	6.0	6.0
Series D bond	UF	4.25%	Fixed	Dec 15 th, 2027	13.5	13.5
Series E bond	UF	3.90%	Fixed	Aug 1st, 2014	3.3	3.3
Series F bond	CLP	5.70%	Fixed	Aug 1st, 2014	33,600.0	33,600.0
Series H bond	UF	4.80%	Fixed	Aug 1st, 2031	3.0	3.0
Series I bond	UF	3.50%	Fixed	Sep 1st, 2014	1.5	1.5
Series K bond	UF	4.60%	Fixed	Sep 1st, 2031	1.6	1.6
Series L bond	UF	3.65%	Fixed	Dec 15 th, 2015	2.5	2.5
Series M bond	UF	4.05%	Fixed	Jun 15 th, 2032	3.4	3.4
Series N bond	UF	3.95%	Fixed	Dec 15 th, 2038	3.0	3.0
Series Q bond	UF	3.95%	Fixed	Oct 15 th, 2042	3.1	-
Series Senior Notes bond	USD	4.63%	Fixed	Jul 26 th, 2023	300.0	-
Revolving Credit Facility	USD	2.76%	Variable		-	120.0
Huepil Loan	USD	1.88%	Variable	Oct 10 th, 2023	20.7	21.2

3. MAIN CASH FLOWS DURING THE YEAR

Items	March 2014 MCh\$	March 2013 MCh\$	Variation 2014/2013 %
Cash flows provided by (used in) operating activities	47,738	17,113	179%
Cash flows provided by (used in) investing activities	-47,160	-133,991	-65%
Cash flows provided by (used in) financing activities	-284	116,432	-100%
Net increase (decrease) of cash and cash equivalent	293	-446	-166%
Cash and cash equivalent at the beginning of the period	52,422	37,956	38%
Cash and cash equivalent at the end of the period	52,715	37,510	41%

During the first quarter of 2014, cash flows from operating activities reached MCh\$47,738 (MCh\$17,113 in the same period of 2013), which represent an increase of 179%, mainly explained by higher cash receipts from sales of goods and services and lower payments to suppliers for goods and services that reached MCh\$97,994 and MCh\$31,982 as of March 31, 2014, in comparison to MCh\$71,035 receipt and MCh\$46,351 paid in the same period of 2013. This was partially offset by other payments for operating activities that reached MCh\$1,411 for the 2014 period, compared with MCh\$8,218 recorded for 2013.

During this period, investing activities generated a negative cash flow for an amount of MCh\$47,160 (MCh\$133,991 in 2013), mainly due to loans to related parties and other investing activity payments that as March 31, 2014 did not record disbursements in comparison to MCh\$94,672 and MCh\$17,047 reached respectively in the same period of 2013. As well, there were higher additions of property, plant and equipment that as March 31, 2014, reached MCh\$50,174 during 2014, compared with MCh\$18,738 reached in the same period in 2013.

During the same period, financing activities generated a negative net cash flow of MCh\$284 (MCh\$116,432 in 2013) that correspond only to loans paid (MCh\$219 as March 31, 2013). Additionally, as March 31, 2014, there were not proceeds from short and long term loans recorded while as the same period of 2013 these proceeds reached MCh\$116,432.

In addition, the Company has secured the following committed credit line to ensure funds are immediately available to cover working capital needs:

Bank	Amount (up to)	Maturity	Type of Credit
Scotiabank, Bank of Tokyo-Mitsubishi y DnB NOR	US\$250,000,000	Jul 9th, 2015	Working Capital

4. INDICATORS

Bonds	Covenant	Limit	March	December
			2014	2013
All local Series	Distribution Test (**)	FNO/Financial Expenses > 1,5	4.46	4.09
	Capitalization Ratio (***)	< 0,7	0.57	0.57
	Shareholder's Equity (million UF)	> ThUF15.000	39.22	39.13

(*) FNO = Cash flow from operating activities plus the absolute value of finance costs, plus the absolute value of the expenditure for Income Taxes.

(**) This is only a test to distribute restricted payments such as dividends.

(***) Equity = Total equity attributable to owners of the parent plus accumulated amortization of Goodwill. The accumulated amortization of Goodwill between June 30, 2006 and March 31, 2014 amounted to MCh\$24.970.

Ratios	March	December	Variation
*Figures as of June are annualized	2014	2013	2014/2013
Profitability			
Shareholders' Equity profitability *	5.93%	7.28%	-18.5%
Assets profitability *	2.41%	2.96%	-18.6%
Operating assets profitability *	3.69%	4.57%	-19.3%
Earnings per share (\$) *	53,442.3	64,607.4	-17.3%
Liquidity & Indebtedness			
Current Ratio	0.88	0.84	4.8%
Acid-Test Ratio	0.88	0.84	5.0%
Debt to Equity	1.46	1.46	0.0%
% Short term debt	17.92	19.26	-6.9%
% Log term debt	82.08	80.74	1.7%
Financial expenses coverage	3.98	3.74	6.3%

5. THE MARKET

Transelec S.A. carries out its activities in the electricity market, which has been divided into three sectors: generation, transmission and distribution. The generation sector includes companies that are dedicated to generating electricity that will subsequently be used throughout the country by end users. The purpose of the distribution sector is to carry electricity to the physical location where each end user will use the electricity. Lastly, the primary goal of the transmission sector is to transport the generated electricity from where it is produced (electrical power plants) to the "points of entry" of the distribution company networks or those of large end users.

Transelec's business mainly focuses on commercializing the capacity of its facilities to transport and transform electricity, in accordance with established safety and quality standards. The transmission system of Transelec S.A. and its subsidiary, which stretches between "Arica y Parinacota" Region to "Los Lagos" Region, encompasses the majority of the trunk transmission lines and substations in the Central Interconnected System (SIC) and the Great North Interconnected System (SING). This transmission system transports the electricity that supplies approximately 98.5% of Chile's population. The Company owns all of the 500 kV electricity transport lines, approximately 51% of the 220 kV lines and 86% of the 154 kV lines.

The legal framework that governs the electrical transmission business in Chile is contained in DFL No. 4/2006, which establishes the modified, coordinated and systemized text of Decree with Force of Law No. 1 from the Ministry of Mining, issued in 1982; and the General Electricity Services Law. (DFL No. 1/82) and its subsequent modifications, including Law 19,940 ("Ley Corta I") published on March 13, 2004, Law 20,018 ("Ley Corta II") published on May 19, 2005, Law 20,257 (Generation with Non-Conventional Renewable Energy Resources) published April

1, 2008, Law 20,701 (Procedure to grant Electrical Concessions) published on October 14, 2013, and Law 20,698 (Contribute with the Generation mix expansion through Non-Conventional Renewable Energy) published on October 22, 2013 and the Law 20,726 (that promote the interconnection of independents electrical systems), published on February 7, 2014. These standards are complemented by the Regulations of the General Electricity Services Law of 1997 (Supreme Decree No. 327/97 from the Ministry of Mining) and its respective modifications; the Regulations to Establish the Structure, Functioning and Financing of Load Dispatch Centers (Supreme Decree No. 291/2007), the Regulations of Complementary Services in 2012 (Supreme Decree No. 130, Ministry of Energy) and also the Technical Standard on Reliability and Service Quality (Exempt Ministerial Resolution No. 40 of May 16, 2005) and its subsequent modifications.

Law 19,940, also called "Ley Corta I", modified the General Electricity Services Law of 1982 in matters relating to electricity transmission activity, subdividing the transmission network into three types of systems: trunk transmission, sub-transmission and additional transmission. It also establishes that electricity transmission – both by trunk transmission as well as sub-transmission systems – is considered a public service and is subject to regulated tariffs and to the open access regime.

Finally, Law 19,940 established that the new payment regime for using trunk facilities would become effective as of March 13, 2004 and determined a transitory period that was in effect until the first trunk transmission decree was issued. Thus, from 2004 to 2007, collection and payment for using transmission facilities was carried out provisionally using subsequent recalculations in accordance with legal and regulatory standards in effect until "Ley Corta I" was published.

On January 15, 2008, a decree from the Ministry of Economy, Development and Reconstruction was published and set the new Investment Value (VI), the Annuity of the Investment Value (AVI), the Operation, Maintenance and Administration Costs (COMA) and the Annual Transmission Value per Segment (VATT) for trunk facilities for the period from March 14, 2004 to December 31, 2010, as well as the indexation formulas applicable during that period. New rates for the trunk transmission system began being applied in April 2008 and during 2008 trunk income was recalculated for the period from March 13, 2004 to December 31, 2007. The determination of trunk facilities and their Annual Transmission Value (VATT) is updated every four years using an internationally-tendered study. During 2010, the second Trunk Transmission Study was conducted which will allow setting the tariffs and the corresponding indexation formulas for the period 2011-2014.

Decree 61, published on November 17, 2011 contains the tariffs that will be retroactively applicable from January 1, 2011. During 2012 and 2013 the new tariffs have been applied and particularly the assessment process form 2011 was published on March and April for SING and SIC respectively. The SIC assessment for 2011 was modified on December 2012 according to the Expert Panel Report N°2-2012.

Decree No. 320 from the Ministry of Economy, Development and Reconstruction, which sets tariffs for subtransmission facilities, was published in the Official Gazette on January 9, 2009 and the new tariffs begin to be applied on January 14, 2009 and will be in effect until December 31, 2010. On April 9, 2013, the Supreme Decree N°14 was published by the Ministry of Energy, setting subtransmission tariffs from January 2011 to December 2014 has been issued. The difference between amounts invoiced using these provisional tariffs since January 2011 to the decree publish date will be reassessment by the CDEC based on the difference between the provisional tariff and the definitive values on decree N°14.

6. MARKET RISK FACTORS

Due to the nature of the electrical market and the legislation and standards that regulate this



sector, the Company is not exposed to significant risks in developing its principal business. However, the following risk factors should be mentioned and considered:

6.1 Regulatory Framework

Electricity transmission tariffs are set by law and are indexed in order to guarantee real annual returns for the operator. The nature of the industry enables transmission income to be stable over time. In addition, this income is complemented with income obtained from private contracts with large clients.

However, the fact that these tariffs are revised every four years in Trunk Transmission and Subtransmission Studies could place the Company at risk of new tariffs that are detrimental or less attractive given the investments it has made.

Since both trunk transmission and subtransmission systems are subject to the regime of unrestricted open access, as provided by the law that regulates our industry, there is a risk that the authority attempt to extend this access not only to the network connection - connecting a bay to a busbar of a substation - but also a physical access to the transmission facilities, meaning to force the transmitter, owner of such facilities, to share assets or areas inside some substations. The same may happen with additional systems that are subject to the open access regime when these facilities make use of ways of rights or national public goods in its layout and have available technical capacity.

The Company cannot guarantee that other regulatory changes will not negatively affect it or its clients or creditors, thus compromising Transelec's income.

6.2 Operating Risks

Although the Company's management believes it has adequate risk coverage, in line with industry practices, it cannot guarantee the sufficiency of its insurance policy coverage for certain operating risks to which it is exposed, including forces of nature, damages to transmission facilities, on-the-job accidents and equipment failure. Any of these events could negatively affect the Company's financial statements.

6.3 Application of regulations and / or Environmental Law

The operations of Transelec are subject to Law No. 19.300, on Chilean environment ("Environmental Law"), enacted in 1994. According to its recent modification, through Law N° 20.417 which was published in the official journal on January 26, 2010, created, among others, new institutions consisting of: (i) the Ministry of Environmental Affairs; (ii) the Minister Council for Sustainability; (iii) the Environmental Evaluation Service; and (iv) the Superintendence of Environmental Affairs; these institutions are in charge of the regulation, evaluation and inspection of the activities involving environmental impacts. These new institutions replaced the National Commission of Environmental Affairs ("CONAMA") and the Regional Commissions of Environmental Affairs and are fully operative through the enactment of an updated regulation, that is under review by the Comptroller General of the Republic.

Law No. 20.600 of the official journal was published on June 28, 2012 that creates the environmental courts, last step so the Superintendence of Environmental Affairs (SMA) can begin to implement in full its powers of control and sanction. On December 28 with the implementation of the Environmental Court (Second Environmental Court in Santiago) the SMA assumes the full monitoring and control of the Environmental Qualification Resolution (RCA) among other matters.

Notwithstanding that Transelec meets the environmental requirements of the environmental law, it is not possible to assure that these filings (EIA o DIA) before the environmental authority will be approved by government authorities, neither that the possible opposition of public



opinion will not generate delays or changes in the proposed projects, nor that the laws and regulations will not change or will be interpreted in a way that may adversely affect the company's operations and plans, as the new institutional structure is just in progress.

6.4 Delays in the Construction of New Transmission Facilities

The success of the program for extending the trunk transmission network and building new facilities will depend on numerous factors, including financing cost and availability. Although Transelec has experience with large-scale construction projects, the construction of new facilities could be negatively affected by factors commonly associated with such projects including delays in obtaining regulatory authorizations, scarcity of equipment, materials or labor, etc. Any of these factors could cause delays in the partial or total completion of the capital investment program, and could increase the costs of the projects.

6.5 Technological Changes

Transelec is compensated for investments that makes in electrical transmission facilities through an annual valuation of the existing facilities (AVI), which is performed every four years using current market prices. Any important technological changes in the equipment at its facilities could lower this valuation, which would prevent partial recovery of the investments made.

6.6 Foreign Exchange Risk

The following factors expose Transelec to foreign exchange risk:

- The revenues of its subsidiary Transelec Norte are denominated in U.S. dollars.
- Transelec carries out several types of transactions in U.S. dollars (construction contracts, import purchases, etc.).
- Transelec uses forward contracts to sell U.S. dollars to hedge future revenues denominated in the U.S. dollars. Transelec also uses a currency forward contract with its parent; this allows it to finance U.S. dollar-denominated assets of its subsidiary.

Exchange rate exposure is managed using a policy that involves fully hedging the Company's net balance sheet exposure using diverse instruments such as foreign exchange forward contracts and cross currency swaps.

The following table details the amounts of monetary assets and liabilities as of March 31, 2014 and December 31, 2013:

In million pesos	March 2014		December 2013	
	Assets	Liabilities	Assets	Liabilities
Dollar (amounts associated with balance sheet items)	195,011	200,354	218,691	217,254
Dollar (amounts associated with income statement items)	-	19,181	-	36,513
Chilean peso	2,010,930	2,016,272	1,958,392	1,072,254

(*) Indexing polynomials of the Company's revenues contain formulas for setting these revenues in the short term, differing from the long-term indexing. In order that the short-term indexing is consistent with long-term indexing, the Company, periodically (every six months) sell a percentage of their semi-annual fixed dollar income using currency forwards. These forwards are considered as cash flow hedges and therefore changes in fair value, meanwhile they are not done, are included in other comprehensive income.



EXCHANGE RATES (Observed exchange rates)

Month	Average 2014 (\$)	Last Day 2014 (\$)	Average 2013 (\$)	Last Day 2013 (\$)
January	537.03	553.84	472.67	471.44
February	554.41	559.38	472.34	472.96
March	563.84	551.18	472.48	472.03
Average of the period	551.76	554.80	472.50	472.14

The indexation formulas, updated semiannually for toll contracts and sub-transmission fees and updated monthly for regulated trunk income, take into account variations in the value of the facilities and operating costs, maintenance and administrative costs. In general, those indexation formulas take into consideration variations in the international prices of equipment, materials and local labor.

6.7 Credit Risk

Credit risk corresponding to receivables from commercial activities, is historically very low due to the nature of the business of the Company's clients and the short term of collection to clients, which explain the fact of not having large accumulated amounts

As of March 31, 2014, the company has four main clients which represent individually between 7% and 52% of the total revenues. These are Endesa Group (MCh\$31,662), Colbún Group (MCh\$8,984), AES Gener Group (MCh\$7,513) and Pacific Hydro-LH-LC (MCh\$4,112). The total revenues recognized for these clients represent an 85.3% of the total revenues of the company. In the period of comparison, the company had the same structure of clients which represent individually between 7% and 48% of the total revenues, whose amounts reached to MCh\$25,729, MCh\$5,460, MCh\$5,935 and MCh\$3,605 respectively, with a percentage of the total incomes of 75.1%.

Income from these companies will generate a large part of the Company's future cash flows and, therefore, a substantial change in their assets, financial condition and/or operating income could negatively affect the Company.

In terms of the Company's credit risk associated with financial assets (time deposits, fixed-return mutual funds and sell-back agreements), its treasury policy establishes certain limits on a particular institution's exposure; such limits depend on the risk rating and capital of each institution. Likewise, for investments in mutual funds, only funds with a risk rating qualify.

6.8 Liquidity Risk

Liquidity risk is the risk of the Company not satisfying a need for cash or debt payment upon maturity. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price.

a) Risk from Company's Management Processes

In order to guarantee that Transelec is able to quickly react to investment opportunities and pay its obligations by their maturity dates, in addition to its cash balances and short-term receivables, the Company has committed line of credit for working capital of US\$ 250 million, equivalent to MCh\$126,050. Until now this line doesn't file a utilized amount. This committed line of credit was contracted on July 9, 2012, is granted for a period of three years by a bank syndicate consisting of Scotiabank, Bank of Tokyo-Mitsubishi and DnB NOR.

The Company is exposed to risks associated with indebtedness, including refinancing risk when its debt matures. These risks are mitigated by using long-term debt and appropriately



structuring maturities over time.

The following table presents the capital amortizations corresponding to the Company's financial liabilities, according to their maturity date, as of March 31, 2014 and December 31, 2013.

Debt Maturity (Capital) MCh\$	0 to 1 year	1 to 3 years	3 to 5 years	5 to 10 years	More than 10 years	Total
March 31, 2014	193,355	283,082	73,346	341,093	866,552	1,757,428
December 31, 2013	194,098	281,307	71,735	333,619	858,363	1,739,122

b) Associated risk to the settlement of trunk transmission system tariff revenues

According to Decree N°4/20.018 from the Ministry of Economy, Fomentation and Reconstruction, in its articles 81, 101, 104 and 106, and complementary rules, Transelec has the right to perceive on a provisory basis the real tariff income (IT for its name in Spanish) of the trunk transmission system generated for every period. In order to get their own revenues set up in the first paragraph of article N°101 of the above mentioned Decree N°4/20.018, the real tariff income perceived on a provisory basis must be settled by Transelec according to the repayment schedule prepared by the respective CDEC (Center of Economic Dispatch of Charge) through the collection or payment to the different companies, owners of generation facilities.

Transelec could face the risk of not timely collecting the IT that some of the companies owners of generation facilities should pay as determined in the energy balances prepared by CDEC, what may temporarily affect the Company's liquidity position. In this sense, and in the opinion of the Company, the function that Transelec fulfills in the above-mentioned collection process consists not of the collection of amounts for its own benefit, but it is merely collection and subsequent transfers to third parties of credits and debts that belong to the generating companies, with the exception of the expected IT.

6.9 Interest Rate Risks

Significant changes in fair values and future cash flows of financial instruments that can be directly attributable to interest rate risks include changes in the net proceeds from financial instruments whose cash flows are determined in reference to floating interest rates and changes in the value of financial instruments with fixed cash flows.

The Company's assets are primarily fixed and long-lived intangible assets. Consequently, financial liabilities that are used to finance such assets consist primarily of long-term liabilities at fixed rates. This debt is recorded in the balance sheet at amortized cost.

The objective of interest rate risk management is to achieve a balanced debt structure, decrease the impact on costs due to interest rate variations and, reduce volatility in the income statement.

The majority of the debt as of March 31, 2014, and as of December 31, 2013, was at a fixed rate, corresponding to 98.4% y 99.04% respectively. However, in the case of UF-indexed debt, variations in inflation rates could potentially impact the Company's financial expenses.

UF Values

Month	Average 2013 (\$)	Last Day 2013 (\$)	Average 2012 (\$)	Last Day 2012 (\$)
January	23,369.91	23,435.87	22,811.83	22,807.54
February	23,482.16	23,508.46	22,818.59	22,838.48
March	23,552.54	23,606.97	22,857.28	22,869.38
Average of the period	23,468.20	23,517.10	22,829.23	22,838.47