

3Q2017 Results



November, 2017



Executive Summary

- Transelec continued to maintain its strong market position in Chile, operating nearly 9,600 kms of transmission lines in a safe and reliable manner which serve 98% of the population
- Financial results reflect the stability and strength of Transelec's revenue streams and rate base
 - Generated EBITDA of CLP 230 billion (~MUSD360) as of LTM September 30th, 2017.
 - Maintains an EBITDA margin above 80% (in September 2017, 84% on a LTM basis).
- The company generated funds from operations (FFO) of CLP188 billion, (~ MUSD 295) during the LTM ended September 30, 2017.
- Reaffirming the solid financial performance of the Company, during 2017, our current international ratings (Baa1, BBB, BBB) and local ratings (AA-) were reaffirmed by all the corresponding rating agencies.
- As of September 30, 2017, Transelec recorded a net income of MCLP61,581 (~MUSD 122).

Business Update

- Current ratings of the Company are the following:

Local Market	
Rating Agencies	Current Rating
Humphrey's	AA-
Feller-Rate	AA-
Fitch Ratings	AA-

International Market	
Rating Agencies	Current Rating
Moody's	Baa1
S&P	BBB
Fitch Ratings	BBB

- During these nine months, the company incorporated MUSD111.6 of new facilities, which include the commissioning of five National system upgrade projects, two Zonal system projects, three dedicated projects, and 2 acquisitions.
 - On March 31, 2017, Transelec acquired Transmisora del Melao Spa from Besalco. This new facility will generate revenues amounting to MUSD 2.6 annually.
 - On September 14, 2017 Transelec acquired Don Héctor Substation from Total SunPower for MUSD17.9.
- On May 30, 2017 Transelec did its first Investor Day, where the company met with investors, banks and rating agencies. Within the same initiative Transelec held a number of meetings with international investors in June 2017.
- In 2017, Transelec paid the following dividends:
 - 2016's final dividend: MCLP19,757
 - Interim Dividends: MCLP37,038
- In August 2017, Transelec:
 - Renegotiated its Revolving Credit Facility for 3 more years. The available amount is MUSD250 divided in two tranches (USD and CLP).
 - Subscribed a Promissory Note with Banco BCI for an amount of MCLP20,000 maturing on August 03, 2018. Main use-of-proceeds was to prepay Transmisión del Melado debt.



Financial Results

CLP billion	9M2017	9M2016	Var.
Revenues	208	215	-3%
Ebitda	176	185	-5%
Operating Income	132	142	-7%
Non-Operating Income	-51	-56	-10%
Tax	-20	-21	-4%
Net Income	62	65	-5%
Gross Debt	-1.410	-1.395	1%
Net Debt	-1.389	-1.357	2%
FFO (LTM)	188	190	-1%

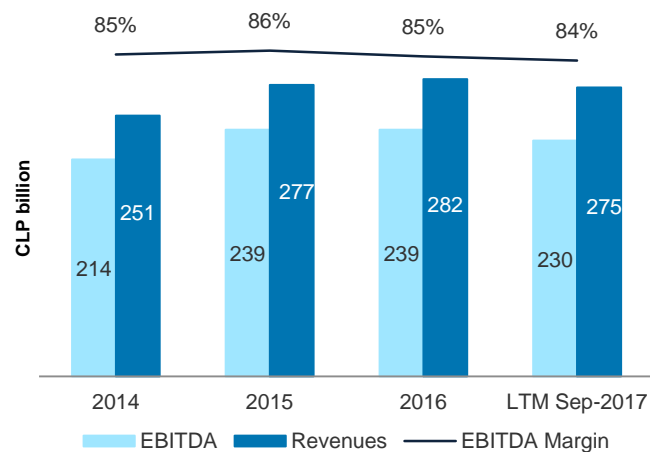
- EBITDA decreased 5% compared with the same period last year. For this period, revenues decreased 3%, reaching CLP208 billion, mainly due to an extraordinary revenue associated to long term contracts with Enel Group registered in 2016. Without considering this extraordinary item, Revenues as of September 2017 would have been 2.2% higher than in 2016, while Ebitda would have been 0.9% higher than in previous year.
- Non-Operating Income decreased 10%, reaching CLP-51 billion, mainly due to lower inflation effect in our local bonds.



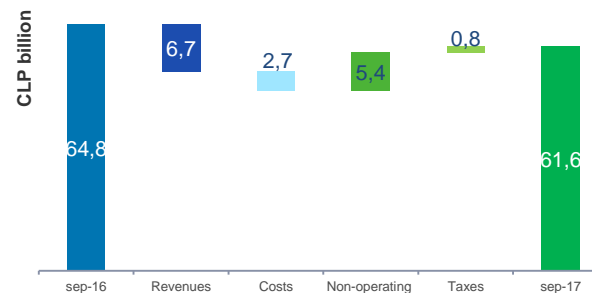
Revenue and Profitability

- The company has a low business risk profile with more than 80% of revenues coming from strong counterparties with take-or-pay agreements.
- Strong EBITDA* margin of approximately 85% over the past three years demonstrates the Company's financial strength and disciplined cost management.
- As of September 30th, 2017, Transelec recorded a net income 5% lower than the same period in 2016 mainly due to:
 - ✓ Lower Revenues (extraordinary revenues in 2016)
 - ✓ Higher Non-Operating result (inflation effect on local debt)

EBITDA¹ and Revenues



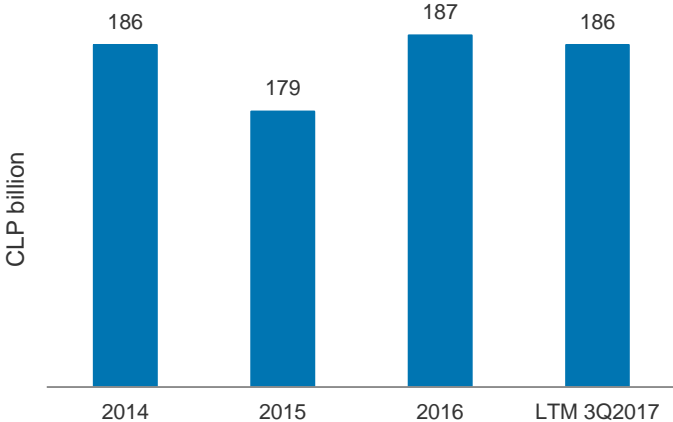
Net Income



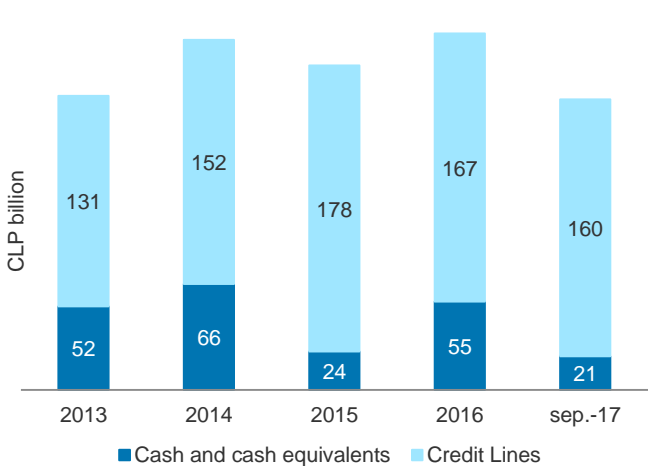
Solid Liquidity Position

- Transelec’s liquidity is supported by strong cash flow from operations reaching CLP 186 billion (USD291 million) for LTM 3Q2017
 - ✓ This includes USD250 million available on a 3-year committed revolving credit line (completely undrawn), recently renewed.
 - ✓ Furthermore, the Company’s bonds have a 6-month DSRA.
- In the short and medium term, cash flows are expected to increase due to commissioning of new projects and exposure to inflation through indexation of our revenues

Cashflow From Operations



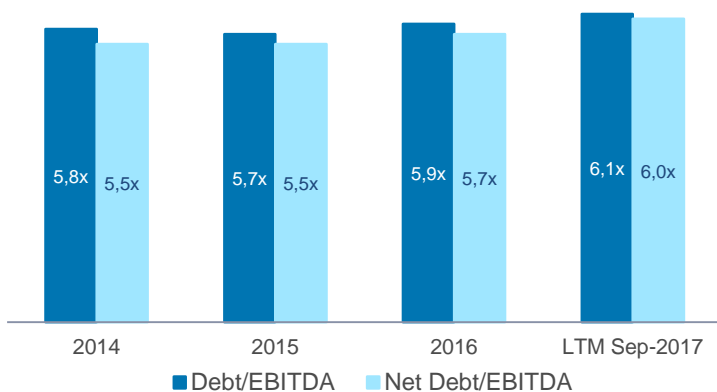
Liquidity



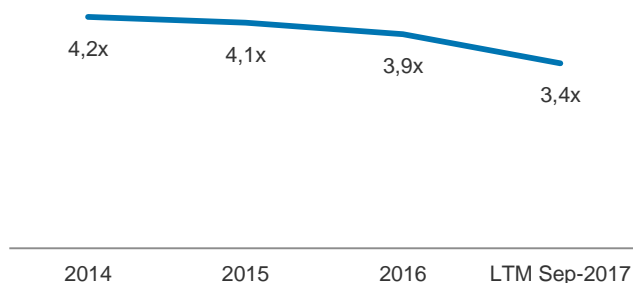
Strong Coverage Ratios

- Transelec's strong coverage metrics are supported by low cost of debt and growing cash flows.
- Debt to EBITDA has been disciplined and maintained within the limits the Company has defined.
- Interest Expense coverage has had a slight decrease, nevertheless it is in very adequate levels.
- Transelec is committed to maintaining investment grade credit rating.

Leverage



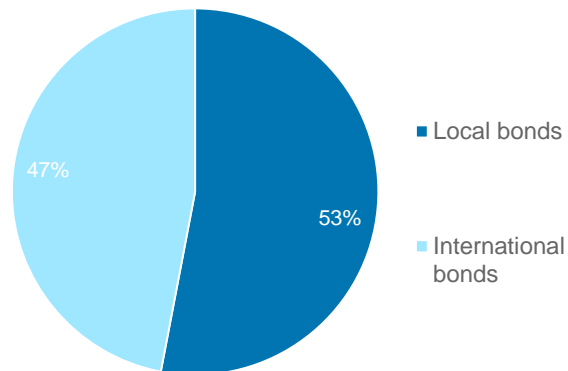
Interest Expense Coverage



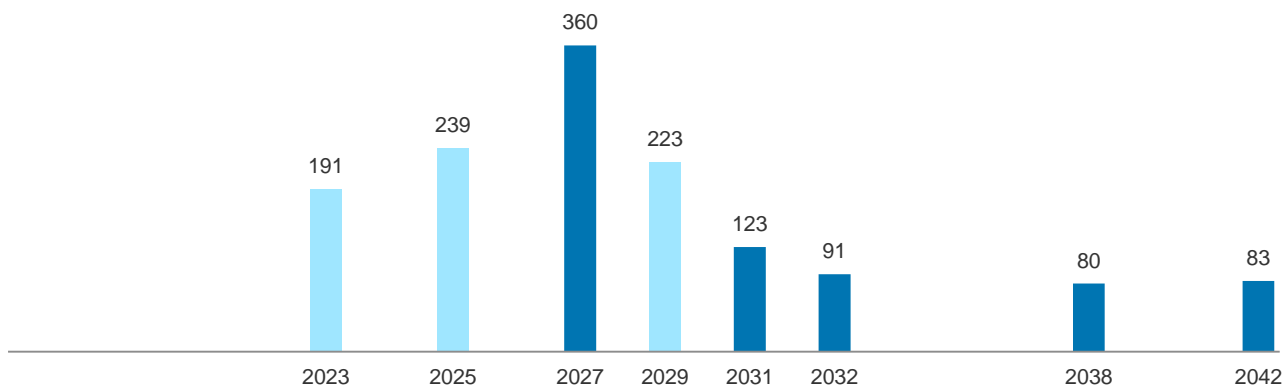
Debt Profile

- Transelec maintains a very manageable public debt maturity profile with no refinancing in the next years.
- Transelec is committed to maintain a conservative financing structure.
- The Company has been able to obtain flexibility and a variety of sources for funding.
- All public debt has fixed rates.
- Transelec balance sheet is fully hedged.

Public Debt breakdown by type



Public debt maturity profile (CLP Billion)



Covenants

- As of September 30th, 2017, the company is in full compliance with all debt covenants (included in the local bond indentures)

Minimum Equity > UF15 million⁽¹⁾



2014 2015 2016 LTM Sep-2017

(1) Equity attributable to the owners + Accumulated amortization of goodwill

Minimum Equity > CLP 350 billion ⁽³⁾⁽⁴⁾



2014 2015 2016 LTM Sep-2017

(3) Equity attributable to the owners + Accumulated amortization of goodwill

(4) This metric replaced 'UF' Minimum Equity in series Q bonds (last local issuance).

Debt / Capital < 0.7x ⁽²⁾



2014 2015 2016 LTM Sep-2017

(2) Total Debt / (Total Debt + Interest + Shareholder's Equity + Accumulated amortization of goodwill)

Contact Information

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You can find additional information in our web page:

<http://www.transelec.cl/index.php/inversionistas-2/>



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